

CASEY SCHELD

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EXPERIENCE

California Historical Radio Society

Communications Director

Alameda, CA, USA

May 2023 - Present

- Guided \$150K+ nonprofit fundraising efforts, handling cross-channel marketing communications and social media management
- Grew social audience 30% in 12 months using advanced data analysis (Google Analytics certified), market analysis, social media tools (HubSpot, Hootsuite), and the Microsoft Office 365 Suite (Microsoft Excel, Microsoft Word)
- Crafted a multi-channel content creation strategy, multitasking creative development, brand awareness, brand identity, demand generation, and performance tracking
- Led cross-functional strategy planning, including project management (PMP certified), promotional materials (Canva, Adobe Photoshop, Adobe Premiere, Mailchimp), copywriting, audience development, social media advertising, marketing budget, and stakeholder engagement (Cumulus Media)

Gamers Heroes

Managing Editor / Social Media Director

San Francisco, CA, USA

September 2012 - Present

- Built viral YouTube social following (310K+ subs), drew regular website traffic (13M+ visitors/year), and established a strong SoV around multiple campaign KPIs
- Managed AAA game accounts (Nintendo, Xbox), collaborating with game publisher and game developer PR for software, hardware, and aggregate database inclusions (Metacritic)
- Attended Tier 1 industry events (CES, GDC), networking around digital products for video game consoles, iOS/Android mobile devices, PC, and other digital platforms
- Implemented project plans for an agile team leadership style (Airtable/Asana/Smartsheet), analyzed performance metrics, utilized creative copywriting, defined brand voice, and collaborated on strategies around SEO/SEM, content management, branding, and growth opportunities

Salesforce / Informatica

Social Media Manager

Redwood City, CA, USA

February 2022 - June 2023

- Led 19% social media platform growth and 34% website traffic growth YoY through targeted B2B enterprise marketing growth strategy around advanced AI iPaaS implementation
- Aided in \$1.5B GAAP total revenue generation through partner marketing opportunities (Oracle, Microsoft) and social media optimization via Meta (Facebook, Instagram, WhatsApp, Threads), Twitter/X, LinkedIn, YouTube, TikTok, Bluesky, and Reddit
- Guided international business strategy through advanced big data analytics (Power BI, Tableau), strong brand guidelines, analytical skills, customer advocacy programs, real-time customer engagement, and business intelligence
- Led real-time data-driven decision making around cloud computing initiatives (Google Cloud/AWS/Azure/Snowflake), storytelling (ESG DEI), and additional global initiatives

Sitecore

Social Media Manager

San Francisco, CA, USA

May 2016 - February 2022

- Drove 68% growth YoY from paid social multi-channel campaigns, implementing earned digital advertising placements with MarTech/FinTech executive thought leaders (WSJ)
- Utilized social listening and CRM data platform forecasting systems (Meltwater, Sprinklr, SAP), scaling ROI, brand positioning, content performance, audience engagement, customer acquisitions, and MQLs
- Led best practices around social media communications, timeline planning, art direction (logos, typography, brand management), web accessibility, video production (Adobe Premiere, Final Cut Pro, Figma), and additional enterprise services
- Established company-wide content standards on crisis communications, press relations (PR Newswire), celebrity talent (CAA), agency management (Freeman), and customer stories (Aston Martin)
- Spearheaded communication strategies around event marketing, budget management (POs), client relationships, recruitment, education, and influencer marketing (Sitecore MVPs)

Simpler Media Group

Community Manager / Marketing Operations Manager

San Francisco, CA, USA

June 2014 - May 2016

- Drove 17% traffic growth in 12 months, optimizing business performance metrics through user feedback (SurveyMonkey), social campaigns, market trends, community management, and brand insights
- Secured 100+ strategic partnerships with B2B enterprise leaders (Gartner, Forrester) for technology webinars, podcasts, international events, and purchase orders (POs)
- Formed B2B communications roadmaps, Google Ads growth opportunities, affiliate marketing advertising campaigns (white papers, case study materials), and workflow apps (Jira, Slack, SharePoint) with executive leadership
- Led user-centered design CRO (paid media A/B testing), back-end governance compliance (GDPR), and tag management (UTM) through end-to-end marketing automation tools (Constant Contact, Marketo)

EDUCATION

Los Angeles Pacific University - Master of Arts (MA)

Thomas Edison State University - Bachelor of Arts (BA)